

Agenda

CMTF Economic Development Subcommittee Meeting

2pm, Thursday, August 21, 2008

- I. Introduction of Any New Members
- II. Issues/Discussions
 - Minutes of Last Meeting – April 24, 2008
 - Status Reports:
 - Procurement Technical Assistance Center (PTAC)
 - FY 2010 Federal Budget Requests
 - Local Preference – Joint Base Guam
- III. Other Discussion Items
 - Federal Transactions
- IV. Next Meeting – 2:00 p.m., Thursday, September 18, 2008
- V. Adjournment

CMTF Economic Development Subcommittee

Summary of Meeting

2:00 p.m., Tuesday, April 24, 2007

Attendees: Tony Blaz – GEDCA Acting Administrator - Subcommittee Chairman
Gary Hiles – Department of Labor
Kenneth Lujan – SBA
Albert Perez – Bureau of Statistics and Plans
Dr. Roseann Jones – University of Guam
Carlotta Leon Guerrero – Lt. Governor's Office
Elaine Dell'Isola – Lt. Governor's Office
Tony Lamorena – Bureau of Statistics and Plans
Alfred Lam – Chinese Chamber of Commerce
Albert Wu – Chinese Chamber of Commerce
Gerard Limtiaco – Department of Labor
Mike Cruz - GEDCA
Larry Toves – GEDCA

Summary of Items Discussed:

- Subcommittee members discussed about issues affecting the local economy that will overlap with the other subcommittees as they prepare their respective reports to the CMTF. Members were assured that all comments and/or issues identified by the various subcommittees, no matter how repetitive will be incorporated into the final letter of recommendation to the CMTF and Governor.
- Members talked about issues recently raised at the Housing and Land Subcommittee meetings regarding the number of housing units needed (13,000-15,000) and the mixed uses proposed in the potential development areas around Guam, and how local companies should partake in these opportunities for construction contracts.
- A recommendation made by one of the members was that the government of Guam should somehow determine how much of the \$10 billion to be invested in the military growth initiatives will be spent on Guam, the neighboring islands, and how much will the Japanese government plan to recuperate by participating in construction contracts for both labor and materials. The subcommittee needs to look into how Japanese government will use their investments (\$6 billion), and how can Guam capitalize on the overall spending for relocating the Marines from Okinawa to the island.

- Once the subcommittee has determined the positive and negative effects of the Japanese government's participation during the construction period, we need to look into shared contracts and come up with ideas on how to compete with Japanese companies that bid on these local construction projects.
- Members were briefed on the Lt. Governor's recent meetings in Washington D.C. regarding exemptions being proposed in Congress on wage, immigration and labor issues that impact on the CNMI and how this could affect Guam's ability to compete for MILCON projects.
- There was much discussion on how we need to better prepare our local businesses to be more competitive and be able to obtain sub-contracting with larger companies for short and long-term sustainability. The membership also directed that we look into ways to prepare local retail business for the increase in military population expected by 2014.
- It was suggested that:
 - Subcommittee recommend percentage of local business participation in military contracts.
 - Subcommittee establish percentage of local business participation in non-appropriated funds (i.e. Japanese money)
 - Local government subsidize local companies to allow them to compete for military contracts.
 - Request Japanese to utilize local companies.
 - Establish preference points program for local companies.
- Meeting adjourned.